



DAIRY ADVISORY TEAMS

About the Speaker

M. Jennifer Boyd



**Customer Care Director
Monsanto Dairy Business
800 N. Lindbergh Blvd. B2SF
St. Louis, MO 63141**

**Phone: 314-694-8362
E-mail: m.jennifer.boyd@monsanto.com**

M. Jennifer Boyd is Customer Care Director for the Monsanto Dairy Business. In her role, Jennifer is responsible for the Monsanto Dairy Customer Care Center, operations and logistics relating to all customer interactions, credit, and the IT connections that support the commercial business. Together with the two regional business managers, Jennifer leads the field sales organization. She has been with Monsanto Dairy for eight years. Prior to her role as the Customer Care Director, Jennifer was the Learning Team Lead, responsible for training and development of the field sales organization. Jennifer started her career with Monsanto Dairy in a sales role as an area market manager when the FDA approved POSILAC in 1993.

Before coming to Monsanto Dairy, Jennifer was an animal health sales representative for the Upjohn Company. During the eight years that she spent with Upjohn, Jennifer covered territories in Maine, New Hampshire, Vermont, and Ohio. Jennifer has an undergraduate degree in Agricultural Sales and Marketing from Purdue University and an MBA from the University of Dayton.